



*Mary Kavini Mutiso is a businesswoman in Kwa Ruben, and holds the prestige of being the first Fresh Life Operator in her area. She lives with her three children, running a bar alongside her Fresh Life Toilet.*

**What motivated you to be a Fresh Life Operator?**

I thought that the presence of a toilet would do this community some good. It would reduce the rate of open defecation and the use of flying toilets. Also, it seemed like a good way to complement my bar business. My customers initially had to go far to look for a toilet and sometimes they would not return. The presence of a toilet has increased the number of customers that I get at the bar.

**What is the best part of being a Fresh Life Operator?**

The best part about being a Fresh Life Operator is that I now have something to do during the day. According to the law, the bar can only open between the hours of 5pm-11pm. So before I used to just sit in my house doing nothing, waiting for 5pm so I could go to work. But now with this toilet, I have something to do during the day, and I'm also getting more income.

**ABOUT THE OPERATOR**

Name: Mary Kavini  
Location: Kwa Ruben  
Open for business: Dec '11  
Average daily customers: 65

**ABOUT SANERGY**

Sanergy's mission is to build and scale viable sanitation infrastructure in the slums of Nairobi. We franchise Fresh Life Toilets to local entrepreneurs, who run them as viable businesses. We collect the waste daily and convert it to organic fertilizer and renewable energy. In five years, Sanergy will serve 500,000 people through a network of 6,000 toilets.

